Carlsbad Desalination Plant

A Texas Size Opportunity

Mark Lambert, CEO IDE Americas

Texas Desalination Association, 2015



IDE Technologies



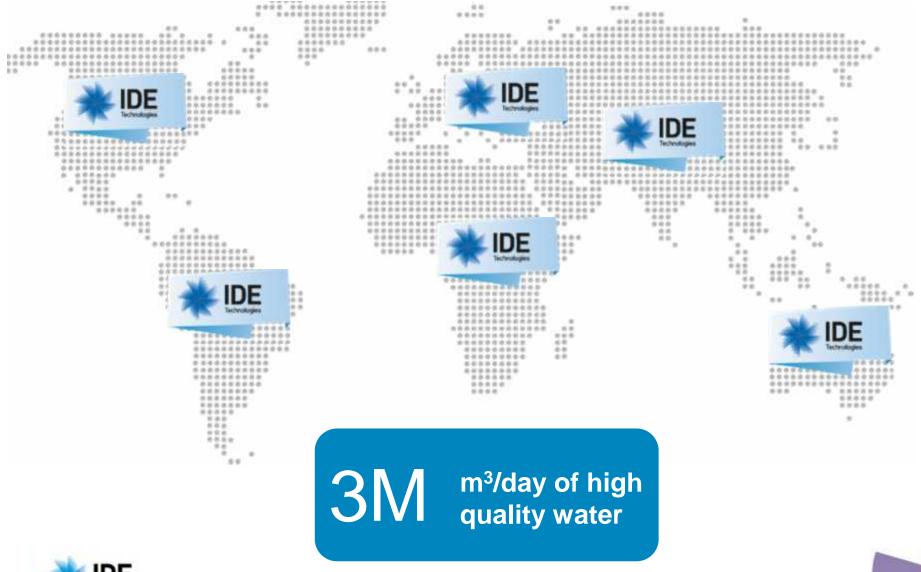


Industrial Water Treatment Seawater Desalination

Wastewater Reuse



Successful Global Leadership







Leadership in Seawater Desalination



Sorek, Israel

The largest SWRO plant worldwide: 624,000 m³/day – BOT



Tianjin, China

The largest desalination plant in China: 200,000 m³/day – EPC



Reliance, India

The largest desalination plants in India: 400,000 m³/day – EPC



Carlsbad, USA

The largest desalination plant in the western hemisphere: 204,000 m³/day – EPS + O&M (In commissioning)





Culture of Continual Innovation

Proven innovations:

- > Pressure Center Design
- > Boron Removal System
- Chemical-Free Desalination
- Direct Osmotic Cleaning (DOC)
- > 16" Membranes in a Vertical Array
- Increased efficiency and reliability
- Reduced CAPEX and OPEX costs
- > Lowest specific energy consumption







Carlsbad, California, USA

An award-winning, milestone plant for the desalination industry

Overview

- > Capacity: 54 MGD (204,412 m³/day)
- > Technology: SWRO
- > Project Type: EPS and O&M 30 years
- > Footprint: 6 acres (24,000 m²)
- > Off-Taker: San Diego County Water Authority (SDCWA)
- **Commission Date:** October 2015 (in commissioning)











Carlsbad Desalination Project Accolades

Largest U.S. Project Financing **Deal of 2012**





North American Infrastructure Deal of the Year 2012

North American Water Deal of the Year 2012



Global Water Intelligence

Global Desalination Deal of the Year 2012





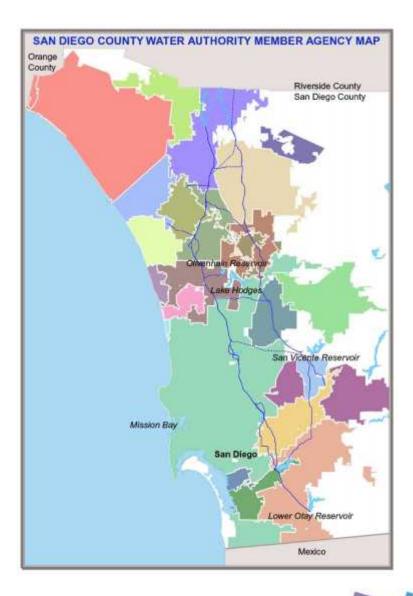
San Diego County Water Authority

Wholesale water agency created by State Legislature in 1944

- 24 member agencies
- 36-member board of directors
- Serves 3.2 million people and region's \$218 billion economy

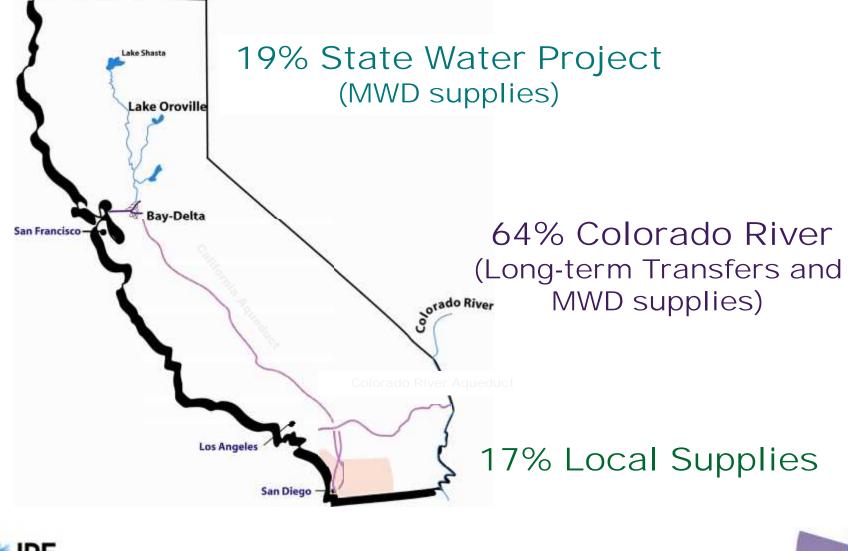
Imports 80%-90% of water used in San Diego County

- Builds, owns, operates and maintains regional water infrastructure
- Largest member agency of Metropolitan Water District of Southern California





Sources of San Diego County's Water Supply (2010-2014 five-year average)





Total Project Costs

Total Capital Cost

Total desalination plant	\$537 million
Total conveyance pipeline	\$159 million
Financing costs	\$227 million
Water Authority improvements and oversight	\$80 million
Total Capital Costs	\$1.003 billion

2016 water purchase price* (includes pipeline)

*Current estimate based on highest electricity rate applicable

56,000 acre feet per year	48,000 acre feet per year
\$2,131/AF (\$5.80/kgal)	\$2,367/AF (\$6.45/kgal)





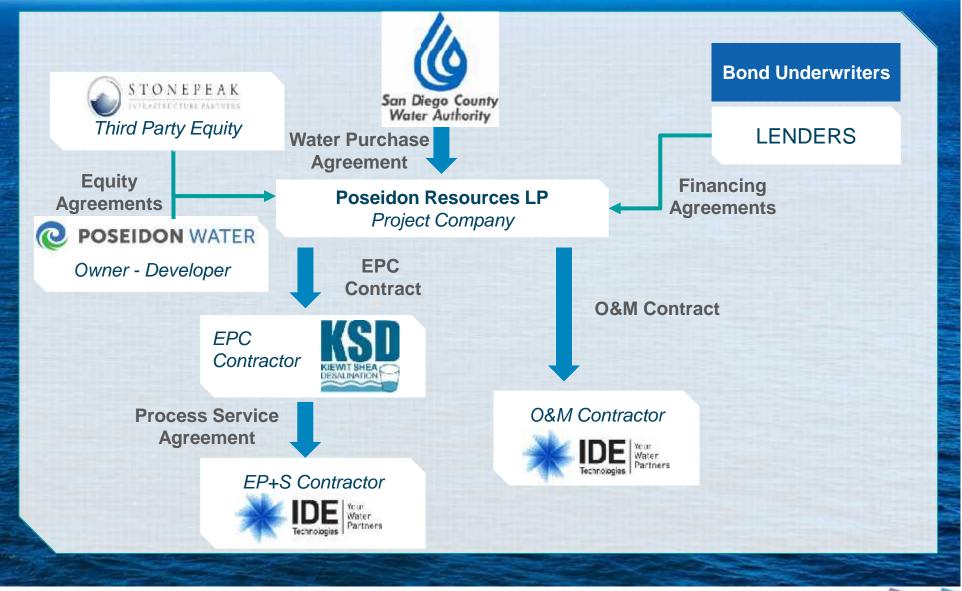
Landmark Water Purchase Agreement between the Water Authority and Poseidon

- > Water Authority Board approved WPA on Nov 29, 2012
- Outlines commercial and financial terms for production and delivery of water from the Carlsbad Desalination Project
- Transfers risk to private developer
 - > Permitting
 - > Design liability
 - Cost overruns
 - > Operations
 - > Must meet water quality requirements





Shareholders and Contractual Structure



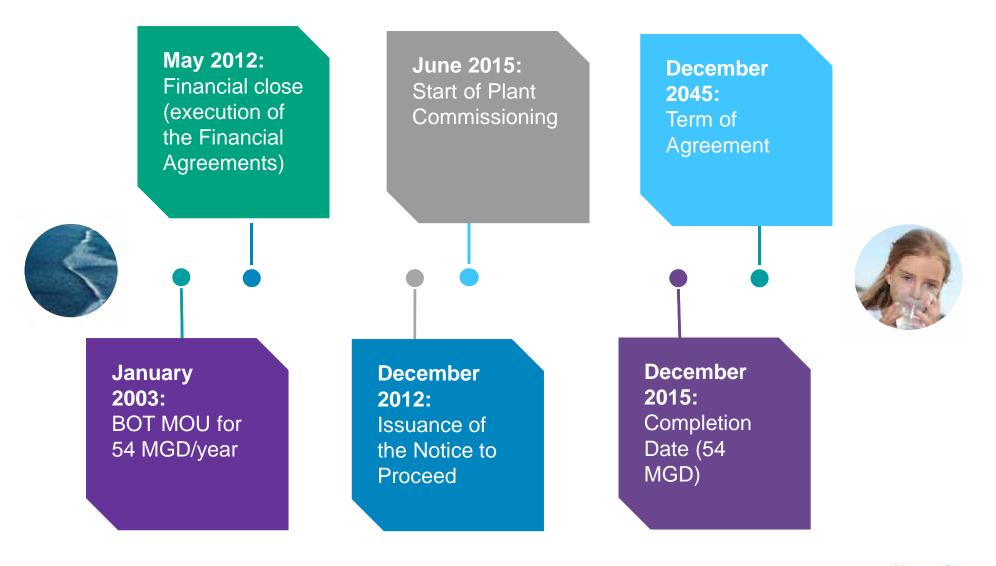


Key Project Milestones: Don't try this alone!

- > 1998 Poseidon initiated discussions with City of Carlsbad
- > 2000 Poseidon project development team in begins planning and technical studies
- > 2001 Poseidon submits project feasibility study submitted to City of Carlsbad
- > 2003 Poseidon submits key development applications to City of Carlsbad
- > 2003 _ Initiates CEQA review and local entitlement process
- 2006 City of Carlsbad certifies EIR and approves project development plan and local permits and entitlements, Regional Board approval of NPDES permit
- 2007 Coastal Commission (CC) project approval, State Lands Approval and amendment of NRG intake/discharge lease to accommodate desal flows
- > 2008 CC approval of wetlands restoration project and greenhouse gas reduction plan
- 2006 2009 eight local water district's entered into contracts to buy full output
- 2010 SDCWA expresses interest in buying the full output of the plant; Poseidon and local agencies cancel water purchase agreements
- 2011-12 SDCWA/Poseidon Negotiate WPA
- > 2011 Poseidon enters into equity agreement with Stonepeak
- November 29, **2012** SDCWA Board approves WPA
- November 30, District Court of Appeal dismisses last (14th) remaining legal challenge
- December 24 Project construction bonds sold
- December 26 EPC contractor given NTP
- Depender 28 EPC contractor mobilizes

Technologies

Project Milestones





Ground Breaking: May 2013

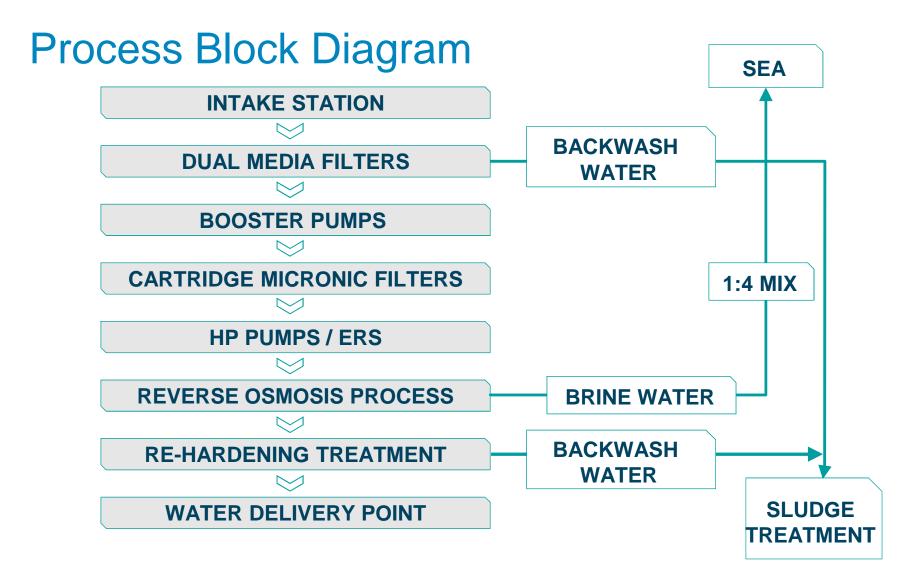




Agua Hedionda Lagoon Aerial View









Plant Aerial View

Intake

Pretreatment

Clear Well

RO 1st Pass

RO Cascade

Post-treatment

Product tank

Chemical Area



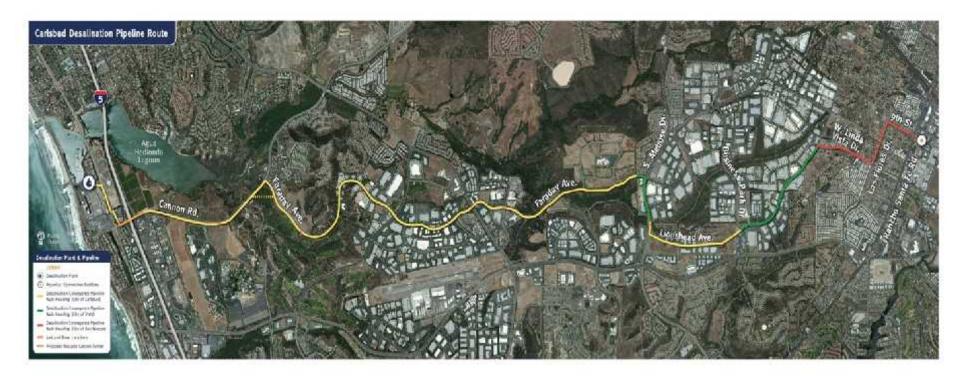


Key Technical Parameters

- > Recovery ratio ~52% intake capacity 104 MGD
- > Plant footprint 6 acres
- > 14,000 RO membranes →6.2 million ft² of membrane area
- > 4 high-pressure pumps 970-1060psi → 14.4 kWh per 1000 gallons
- > 8 ERI trains 168 PX300Q in total → 98% efficiency
- > DAF-Lamella sludge treatment system → 20% dryness of sludge
- > 2.5 million gallon product water tank → 8 420psi Product Pumps



10 Miles Pipe to Twin Oaks Reservoir



Delivery System - *Pipeline Construction March* 2013 – *June* 2015



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Startup and Commissioning Timeline

- > IDE O&M Team in Place: January of 2015 (38 employees)
- > Wet Testing of all Process Equipment;
 - > Intake pump station delivers water to pretreatment: Feb 2015
 - > First Water to RO; July 2015
 - > All RO Trains Operational : August 2015
- > Mechanical Completion Certified: Done
- > Occupancy Permit: September 30th
- Provisional DDW Permit: October 1st
- > Acceptance Test: 30 days beginning October 3
- Finalize DDW Permit: November 1st
 - Begin Water Sale Under WPA: November 10th (or earlier!)



Summary of Project Benefits

> Water Supply Benefits

- > 56,000 acre-feet per year of new water from the Pacific Ocean
- Locally-controlled, high-quality, drought-proof supply
- > Project will serve 8% of regional demand in 2016
- > Key element of SDCWA water supply diversification strategy

> Environmental Benefits

- > Restoration and enhancement of marine habitat
- Net carbon neutral
- > Reduces demand on sensitive water bodies

Economic Benefits

- Private investment in regional infrastructure will support 2,400 skilled jobs during the project construction period
- > An estimated \$560 million in local spending during construction
- > Up to \$5.3 million per year in incremental property and business tax revenues





Construction: 2014





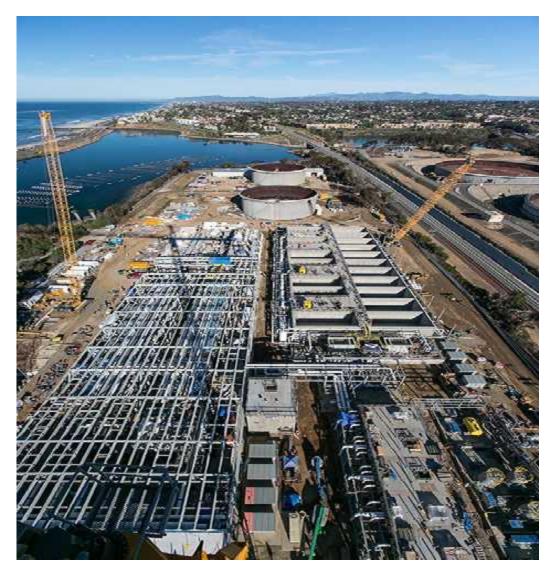








Ariel View: September 2014





14 RO Trains; 14,000 RO Membrane Modules





Where the Water Goes!





IDE – Your Water Partners

Thank You



